

# What drives climate (in)action in the general public?

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## Behavior change: why...

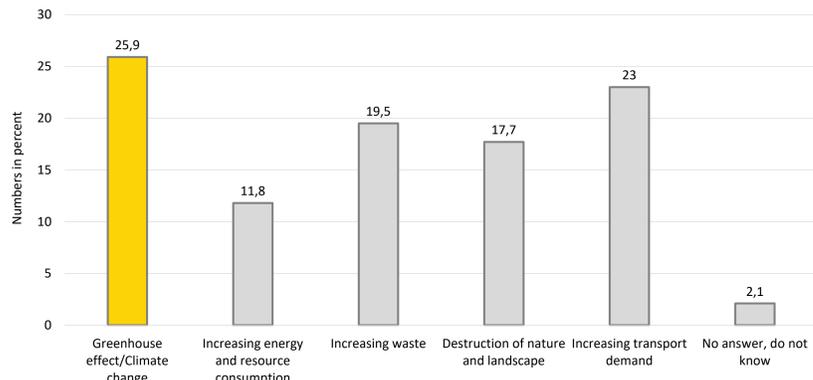


Figure 1. Most urgent environmental problem. Statistik Austria, 2017



Generally, although awareness and positive attitudes for climate change tend to be quite high, this does not always translate into respective behavior (“attitude-behavior gap”) (cf. Higham et al., 2016). Compare for example the results of an Austrian survey (above, F1) vs. air travel behavior (left). Although people perceive climate change as the most urgent environmental problem, this is not necessarily reflected in their choices. This research therefore investigates the influencing factors of climate (in)action in the general public.

### PSYCHO-SOCIAL FACTORS

attitudes, values, preferences, social and personal norms, practices, habits, etc.

Example: contrasting values between environmental protection and wanting to travel the world



### COGNITIVE FACTORS

different kinds of knowledge, skills, capabilities, cognitive barriers

Example: physical knowledge about climate change, comparing products regarding their energy efficiency



### ... and how?

### SOCIO-DEMOGRAPHIC FACTORS

age, gender, political affiliation, education, working situation, family status, income class, etc.

Example: different behavior depending on income class, geographical location, etc.



### CLIMATE ACTION

emission-related behavior, political action, mitigation and adaptation measures, communication activities, etc.

Example: reduce driving, signing a climate petition, joining an initiative



Clayton et al., 2015; Hines et al., 1987

“Education, information, and community approaches, including those that are informed by indigenous knowledge and local knowledge, can accelerate the wide-scale behaviour changes consistent with adapting to and limiting global warming to 1.5°C. These approaches are more effective when combined with other policies and tailored to the motivations, capabilities and resources of specific actors and contexts (high confidence).” (IPCC, 2018)

## Method

An online survey was conducted, resulting in a quota-representative sample of the Austrian population (N = 499). OLS regression models were used to investigate the influence of three types of predictors (psycho-social, cognitive and socio-demographic ones) on three types of climate action. Behavior and psycho-social influencing factors were measured using five-point Likert scales. Knowledge was measured using ten true/false questions. The research design is illustrated in the middle (Figure 2). Descriptions of variables can be found on the right side of this box.

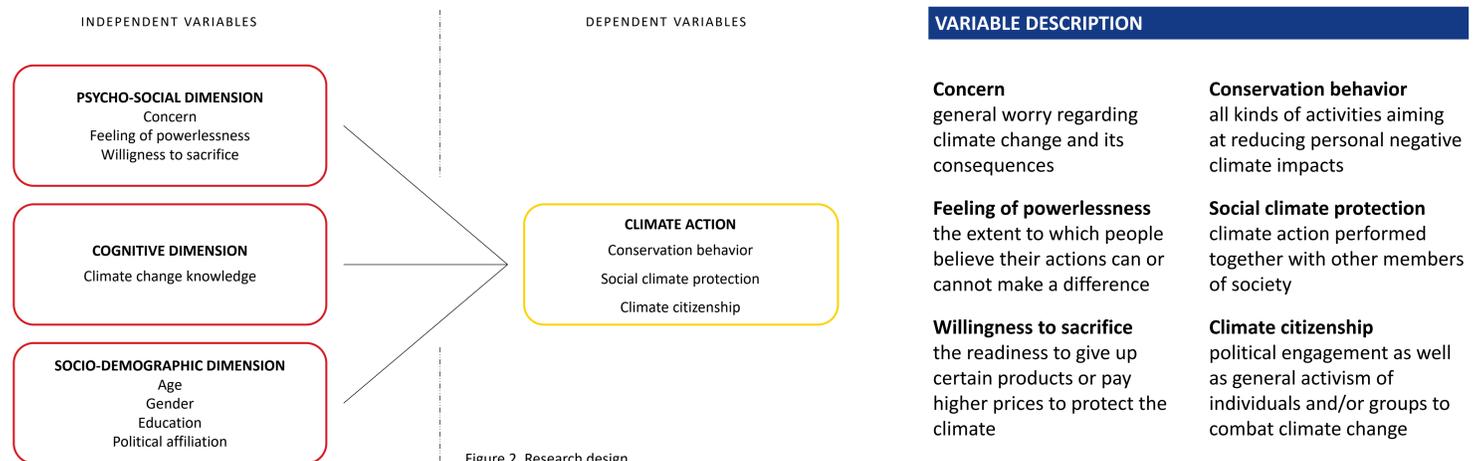
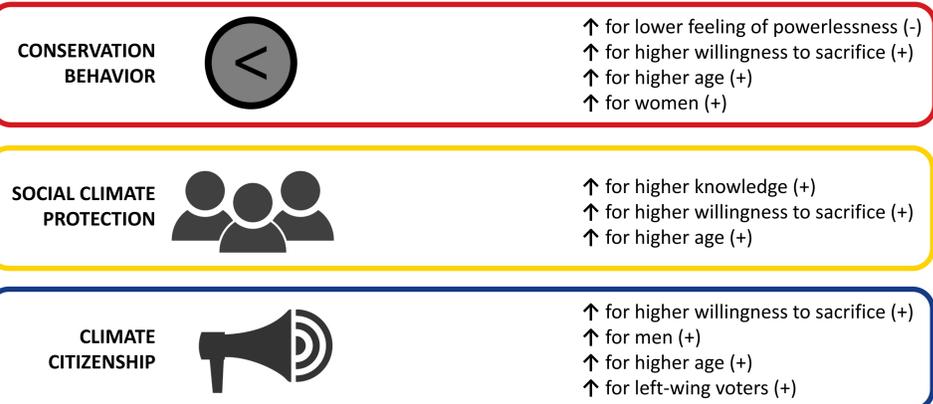


Figure 2. Research design.

## Key findings

Predictors	Conservation behavior	Social climate protection	Climate citizenship
Knowledge	0.213 (0.087)	<b>0.158 (0.127)*</b>	0.065 (0.036)
Concern	0.098 (0.070)	0.014 (0.020)	0.128 (0.121)
Feeling of powerlessness	<b>-0.234 (-0.193)*</b>	-0.041 (-0.066)	-0.098 (-0.107)
Willingness to sacrifice	<b>0.563 (0.333)*</b>	<b>0.299 (0.345)*</b>	<b>0.399 (0.305)*</b>
Age	<b>0.056 (0.156)*</b>	<b>0.022 (0.115)*</b>	<b>0.034 (0.120)*</b>
Gender (female)	<b>1.580 (0.180)*</b>	-0.295 (-0.065)	<b>-0.780 (-0.116)*</b>
Education (Matura)	0.226 (0.026)	0.115 (0.026)	0.540 (0.080)
Political affiliation (right-wing)	0.101 (0.012)	-0.439 (-0.097)	<b>-0.929 (-0.138)*</b>
Number of observations	321	320	309
Adj. R-squared	0.297	0.195	0.258

\*p < 0.05. Note: The table presents unstandardized regression coefficients, constant omitted, standardized beta values in parenthesis. For the dichotomous variables gender, education and political affiliation, represented values belong to the category displayed in parenthesis.



## Policy implications

- I. Different influencing factors are relevant for different kinds of climate action. **Successful campaigns should be tailored to the specific behavior desired to be changed.**
- II. General concern does not translate into respective behavior choices. In line with previous literature, **an attitude-behavior gap was found in this study.**
- III. Socio-demographic subgroups show different behavior. **Diverse approaches will be necessary to reach different socio-demographic groups.**
- IV. Personal values (**willingness to sacrifice**) play **biggest role** among the influencing factors (cf. Corner et al., 2014). For those groups that possess lower personal values in respect to climate change, addressing potential **benefits of climate action for other areas** or providing **additional incentives** might be useful approaches.



### References

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